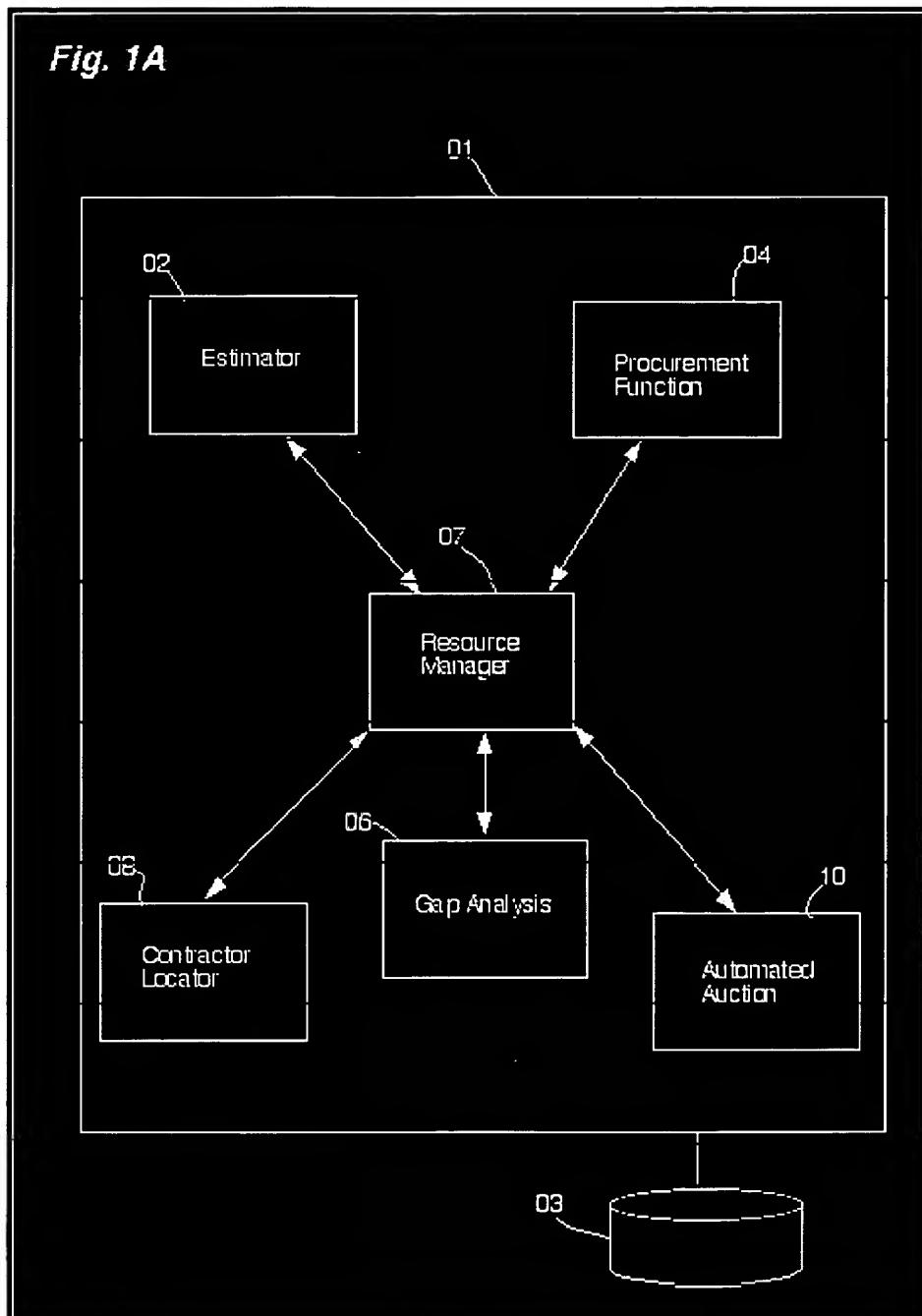


## Figures

Fig. 1A



*Fig. 1B*

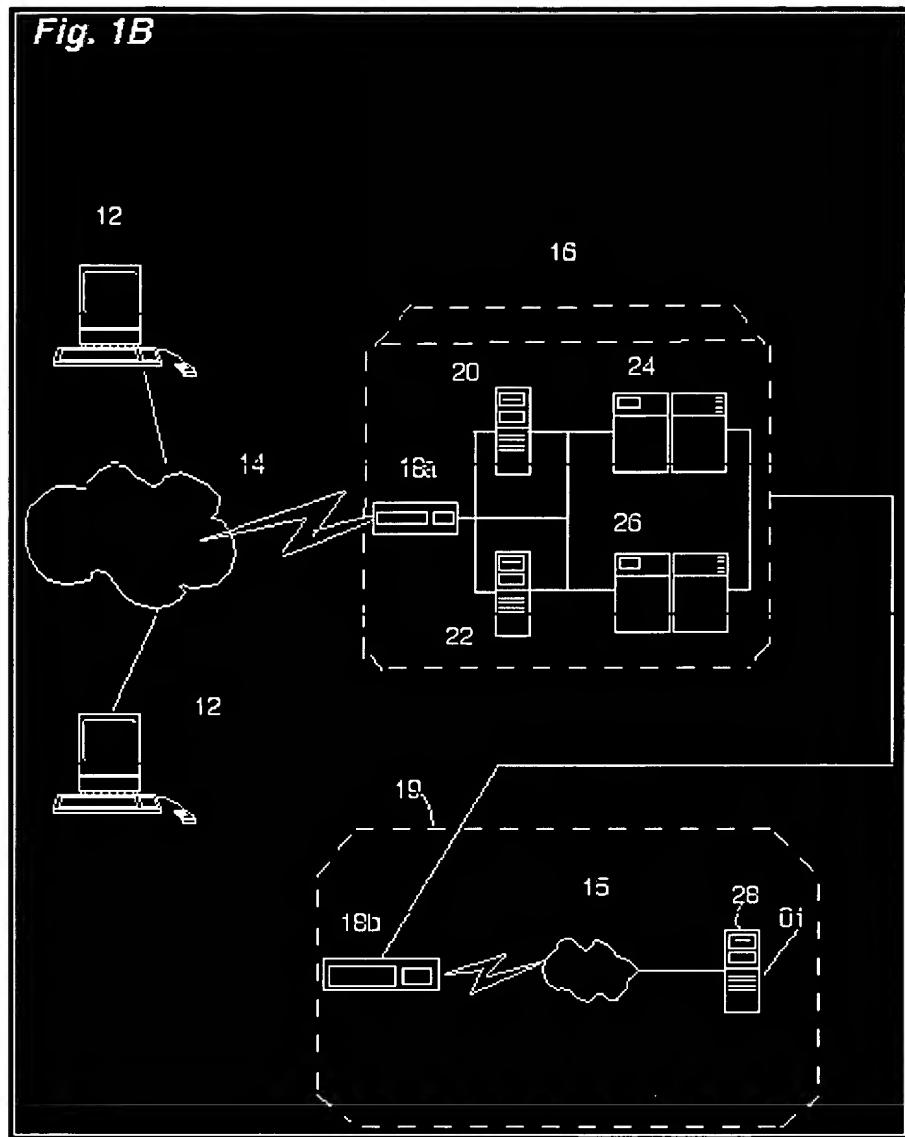


Fig. 1C

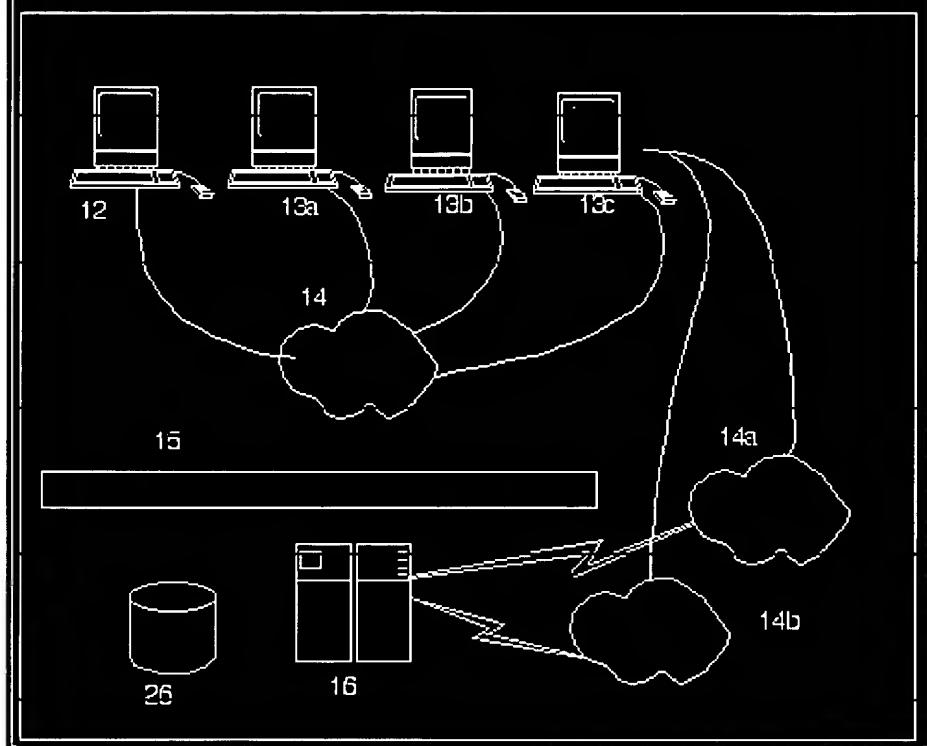
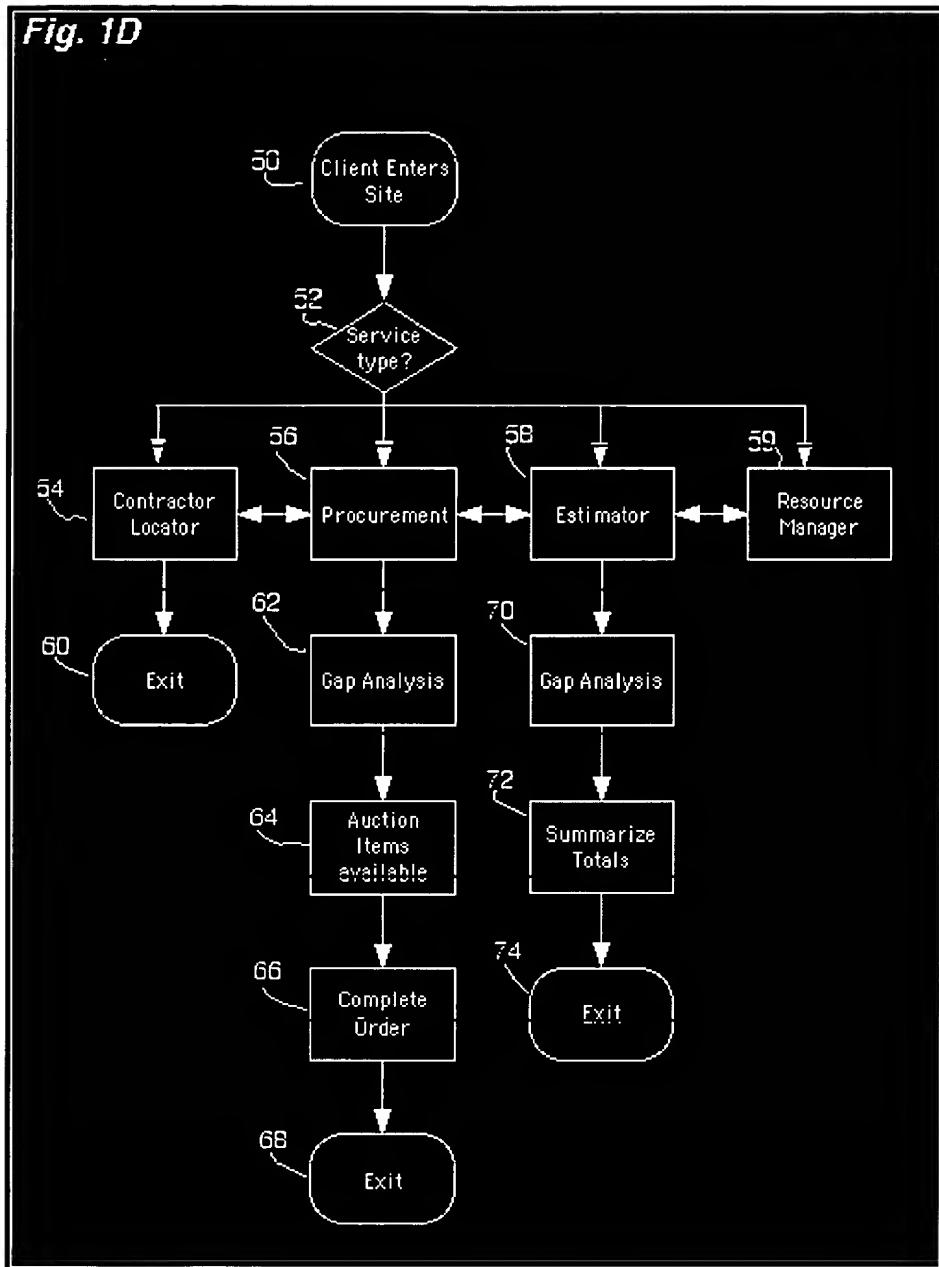
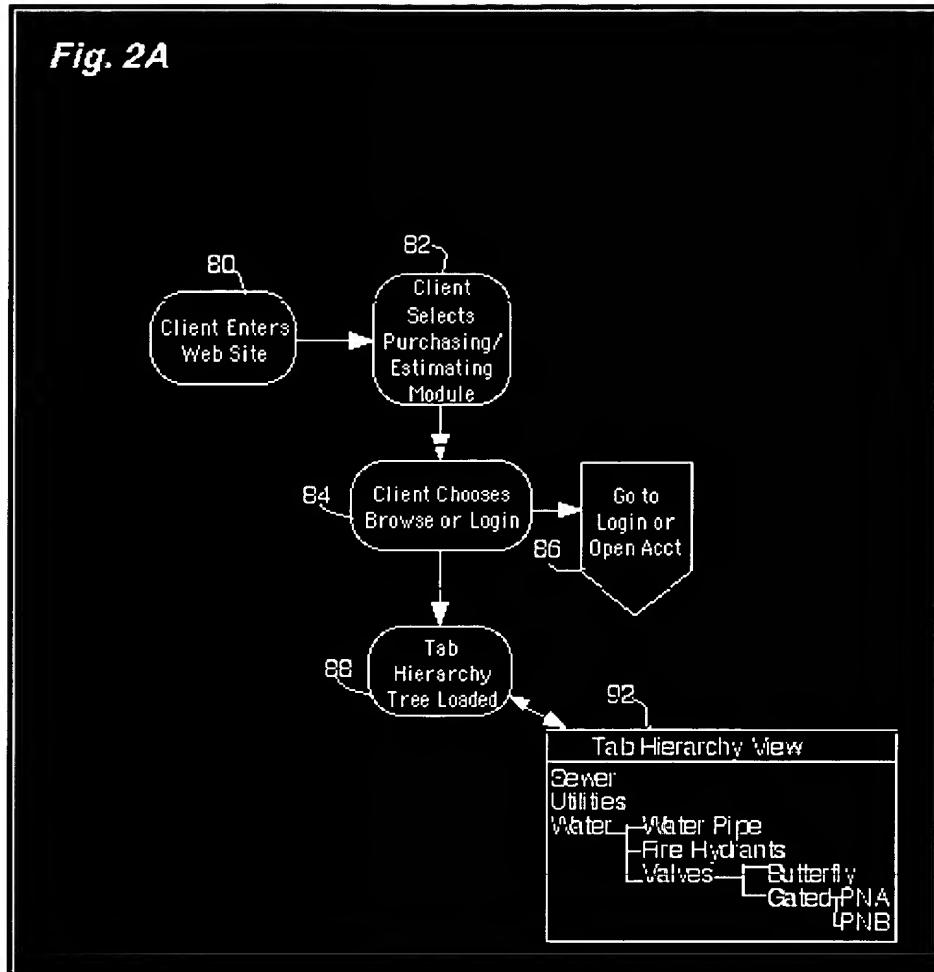


Fig. 1D



*Fig. 2A*



*Fig. 2B*

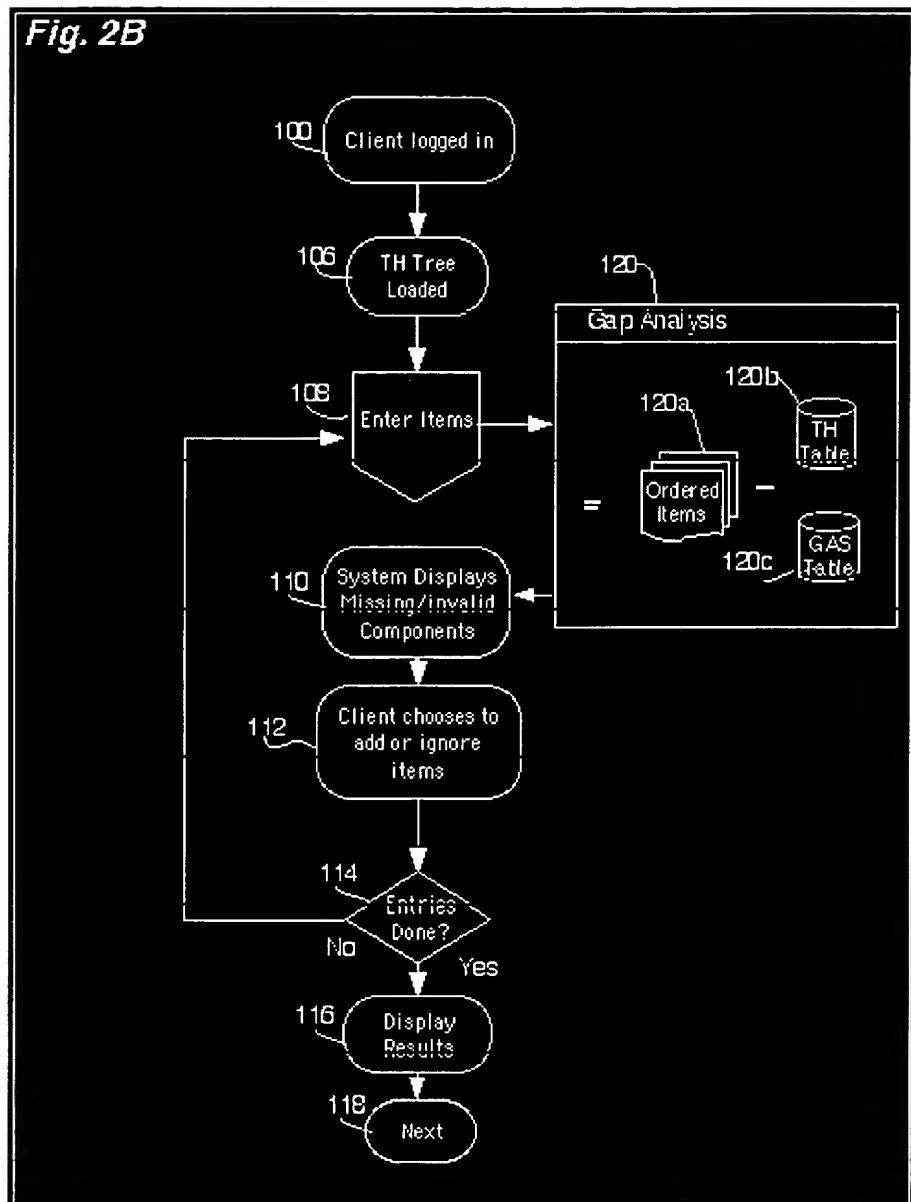
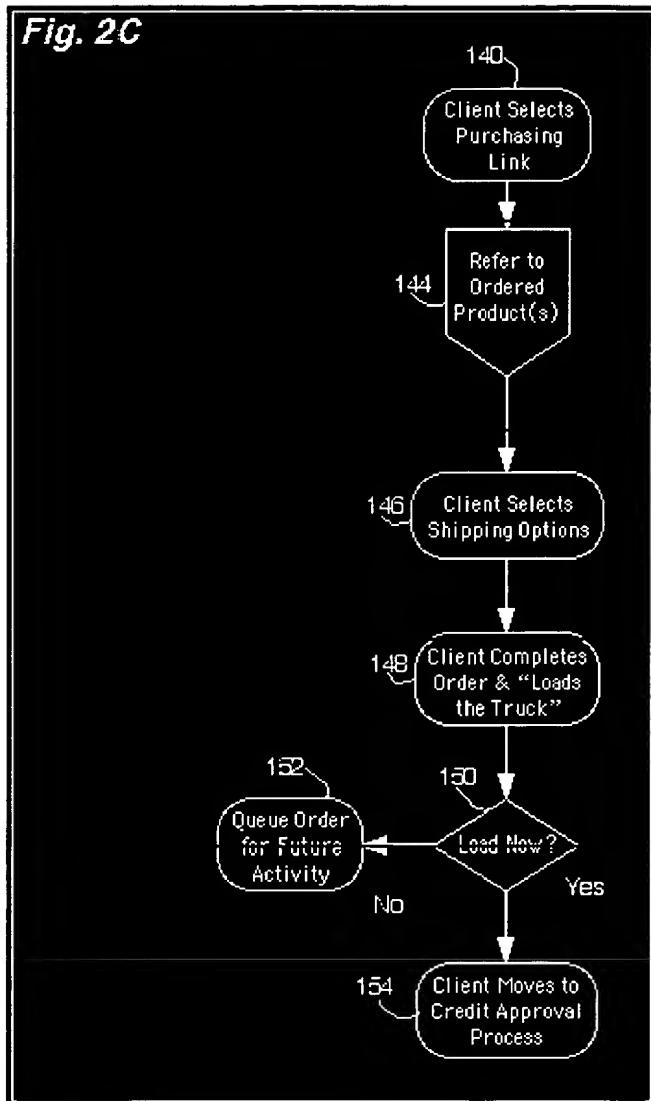
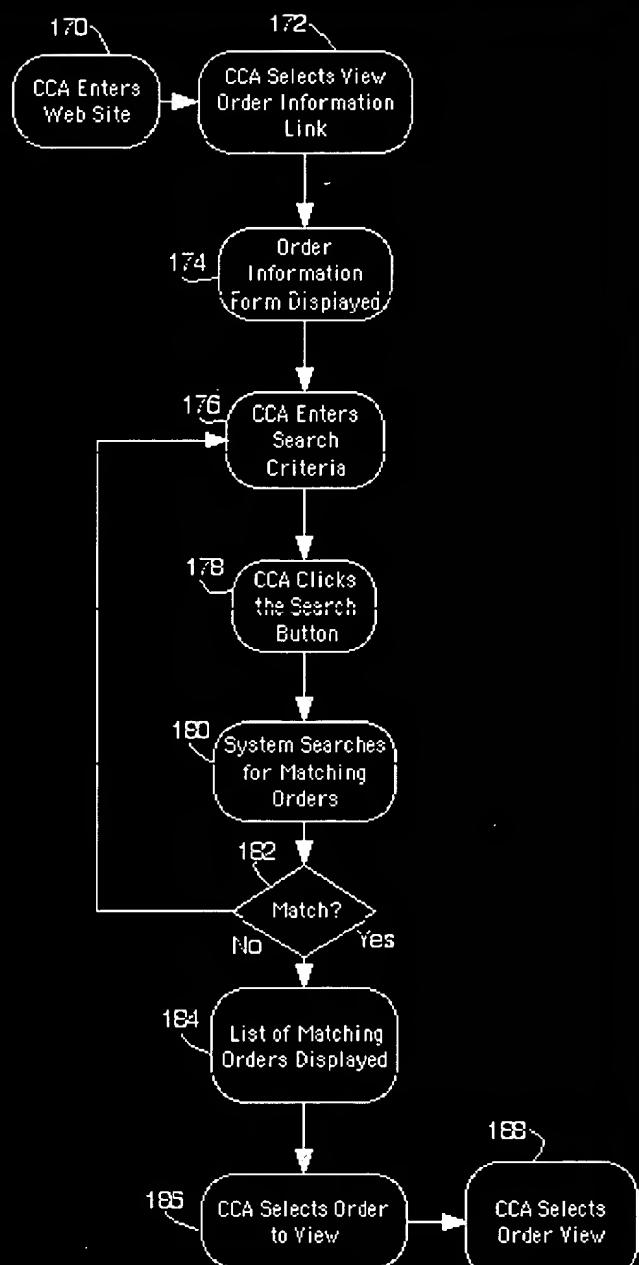


Fig. 2C



*Fig. 2D*



09634035422900

096640889-4622908

Fig. 3

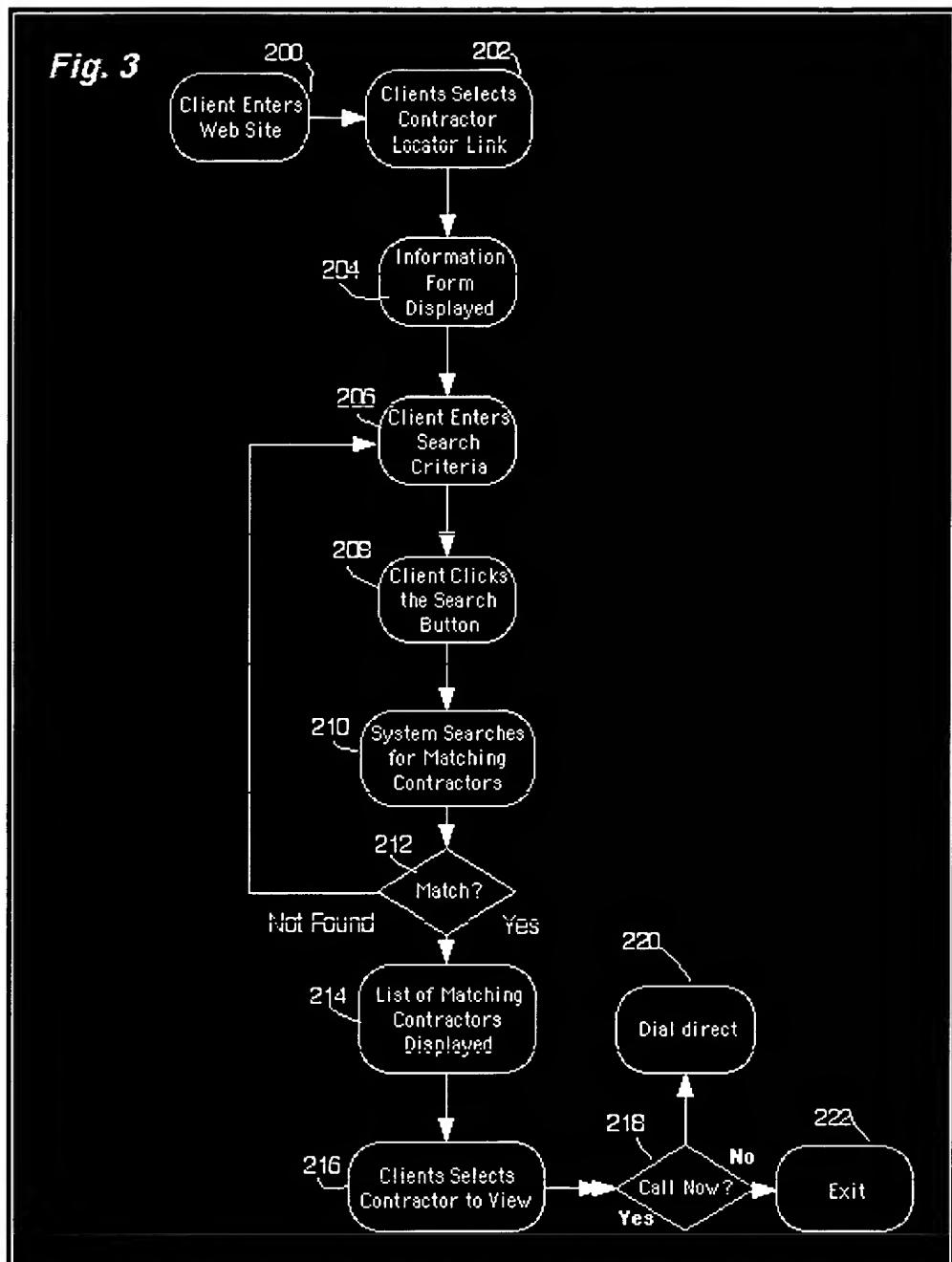


Fig. 4

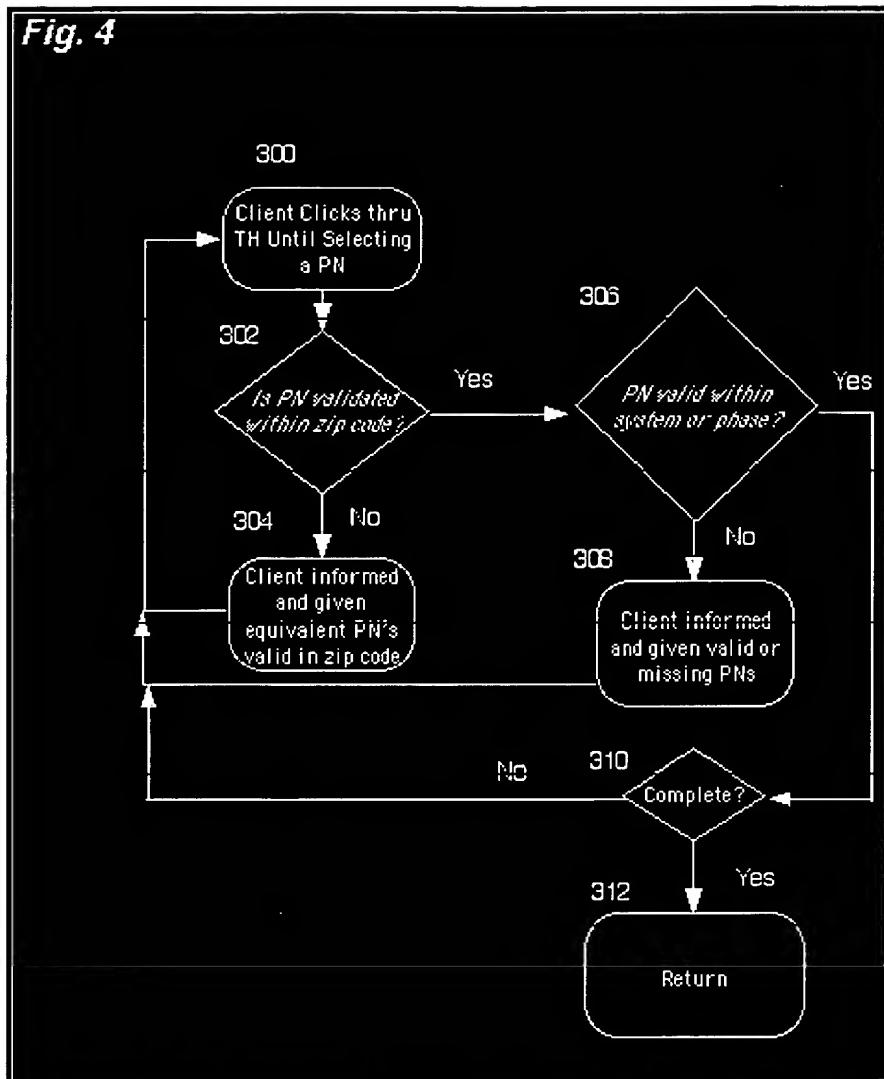


Fig. 5

09

Contractor Locator Selection Criteria

Select up to 5 SIC codes:

9a

- 1791 Structural steel erection
- 1793 Glass and glazing work
- 1794 Excavation work
- 1795 Wrecking and demolition work
- 1796 Installing building equipment

9a-1

Select up to 5 Zip Codes:

9b

Lake Region, NH

9b-1

- 03881 Laconia
- 03882 Meredith
- 03883 Moultonboro
- 03884 Milton

Select from additional criteria

9c

Minimum annual Sales

- 0
- \$1M
- \$5-100M
- Over \$100M

9d

Project Sizes handled

- \$0-100K
- \$100K-500K
- \$500K-1M
- Over \$1M

Search

09634036-422901

Fig. 6A

92

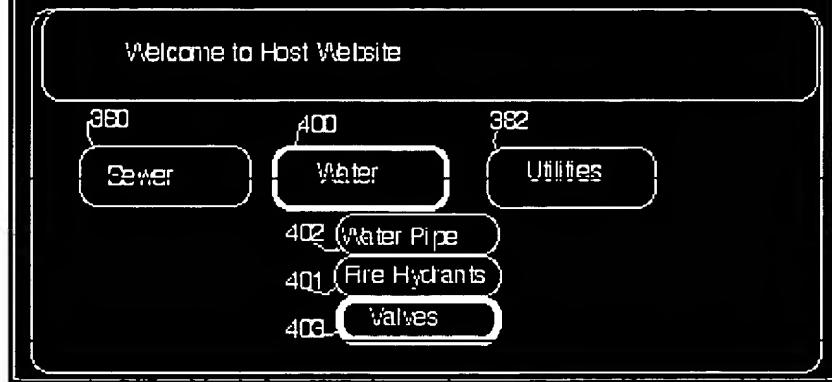
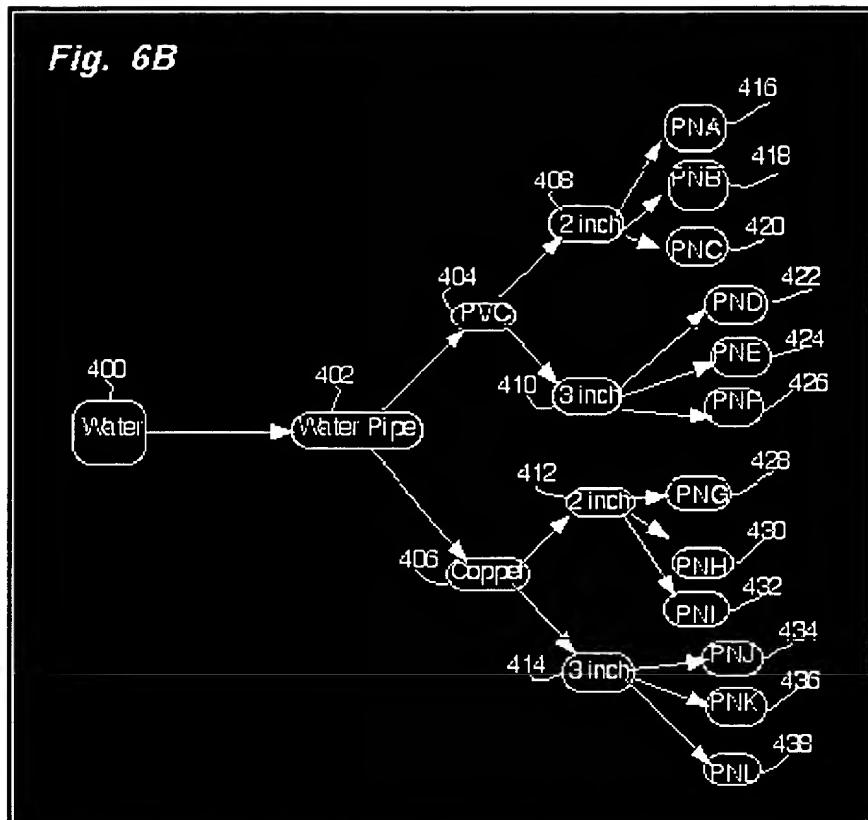


Fig. 6B



*Fig. 6C*

452	PN	Nearest Supplier	Unit Price	Discount sched
452	PNE	Northeast Bldg	\$75.00	30% GT 10
454		Metro Supply	\$100.00	20% GT 10
456		Southern Bldg	\$65.00	25% GT 10
458		Midwest Supply	\$70.00	30% GT 10

*Fig. 7*

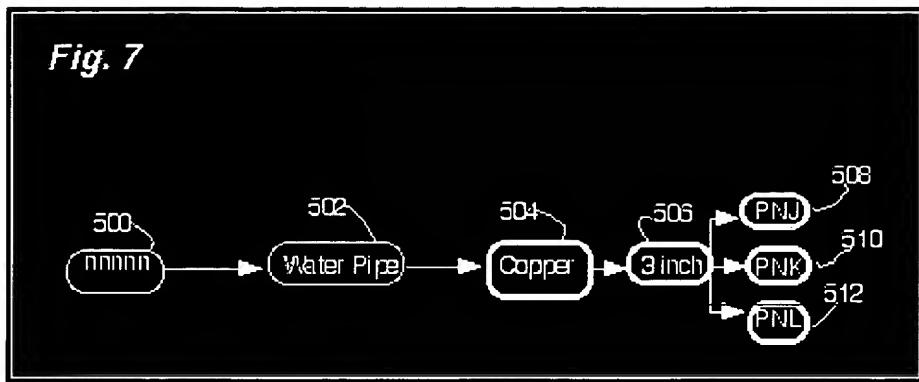
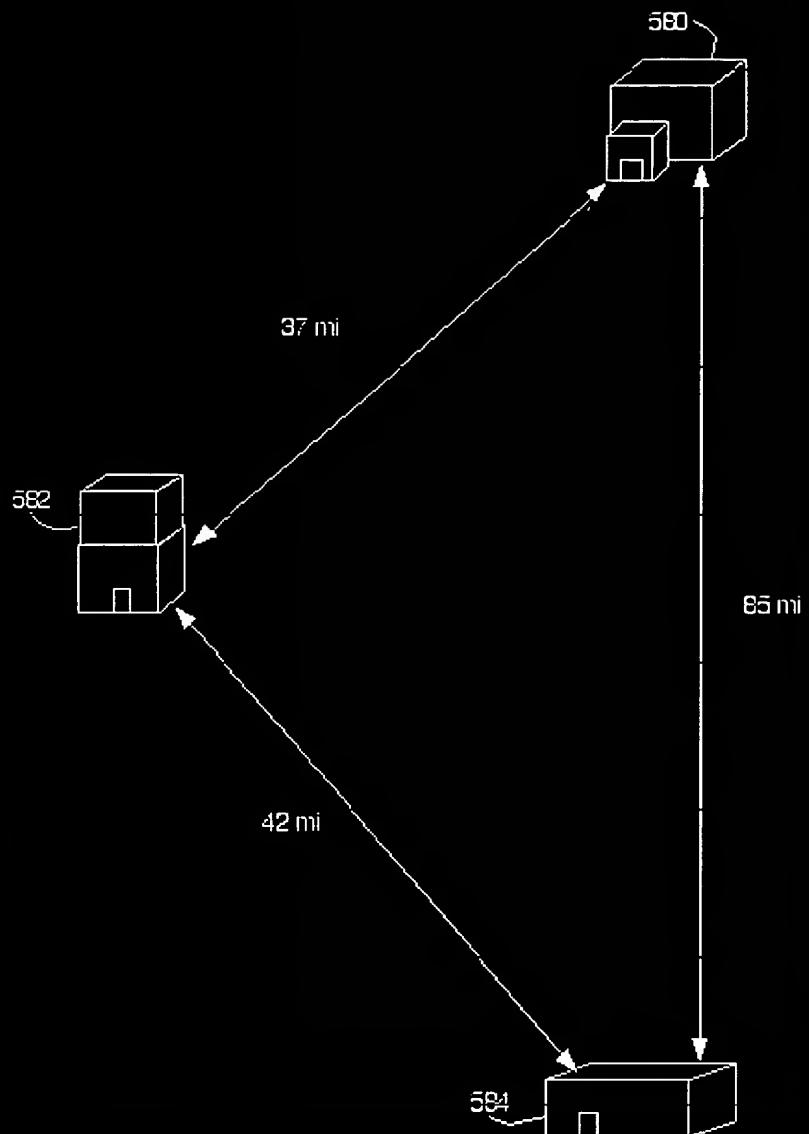


Fig. 8

550	Zip Code	Contractor	System	PN	Qty	Min. Ea.
552	3253	Meredith Building	3-Inch PVC Wtr Pipe	PND	99	\$25.00
554			3-Inch PVC Wtr Pipe	PNE	99	\$20.00
556			3-Inch PVC Wtr Pipe	PNF	99	\$5.00
558						

Fig. 9



*Fig. 10*

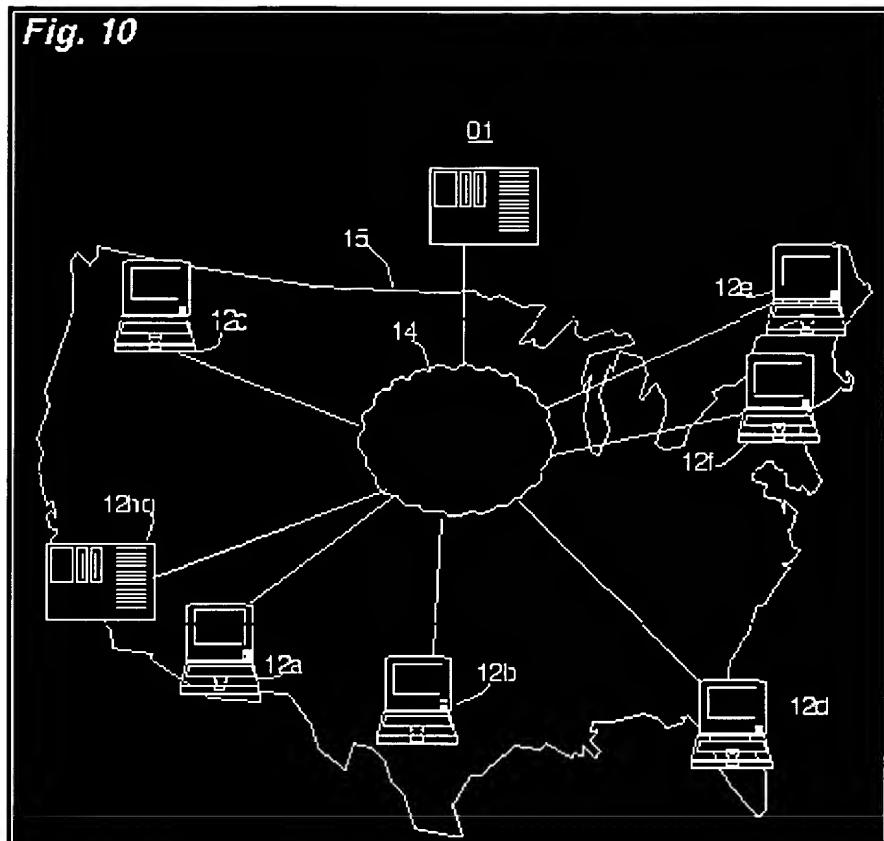


Fig. 11

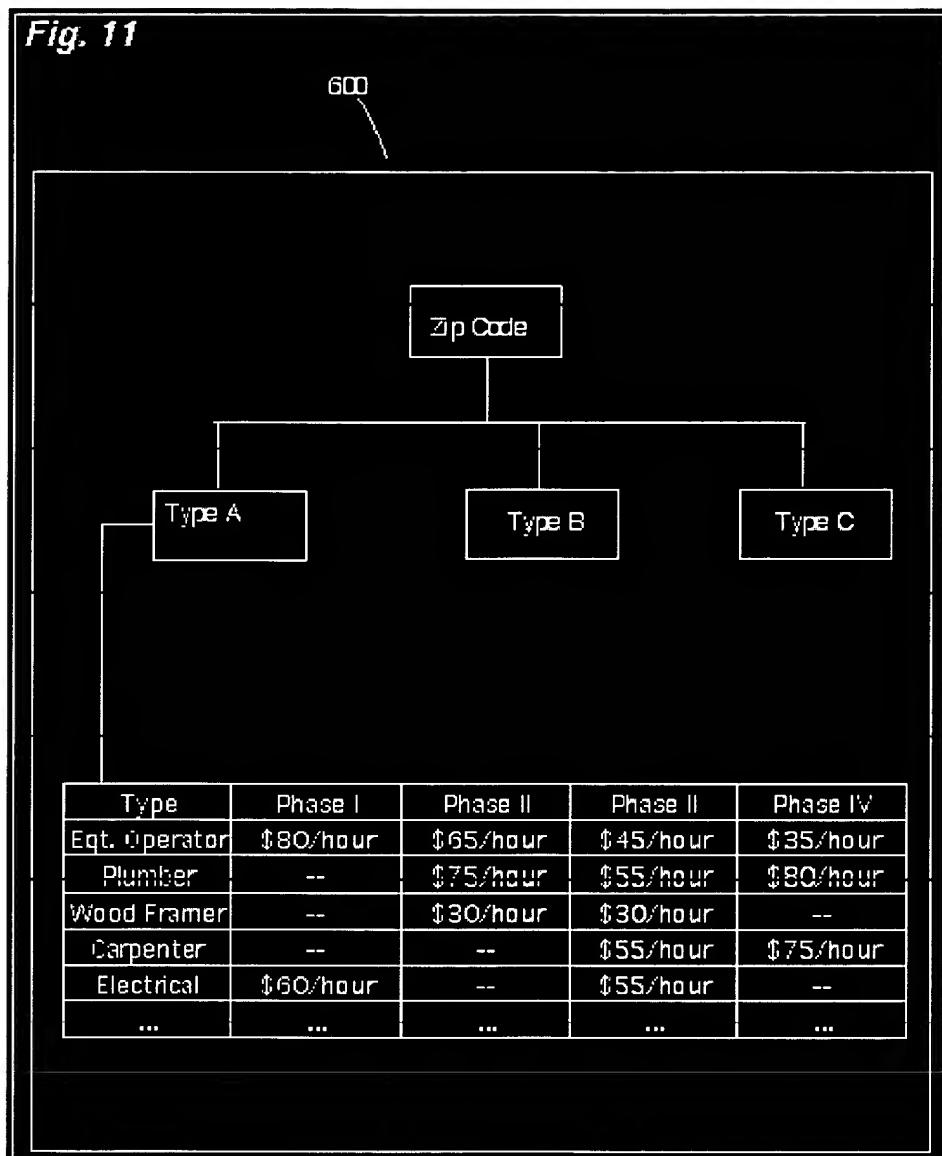


Fig. 12A

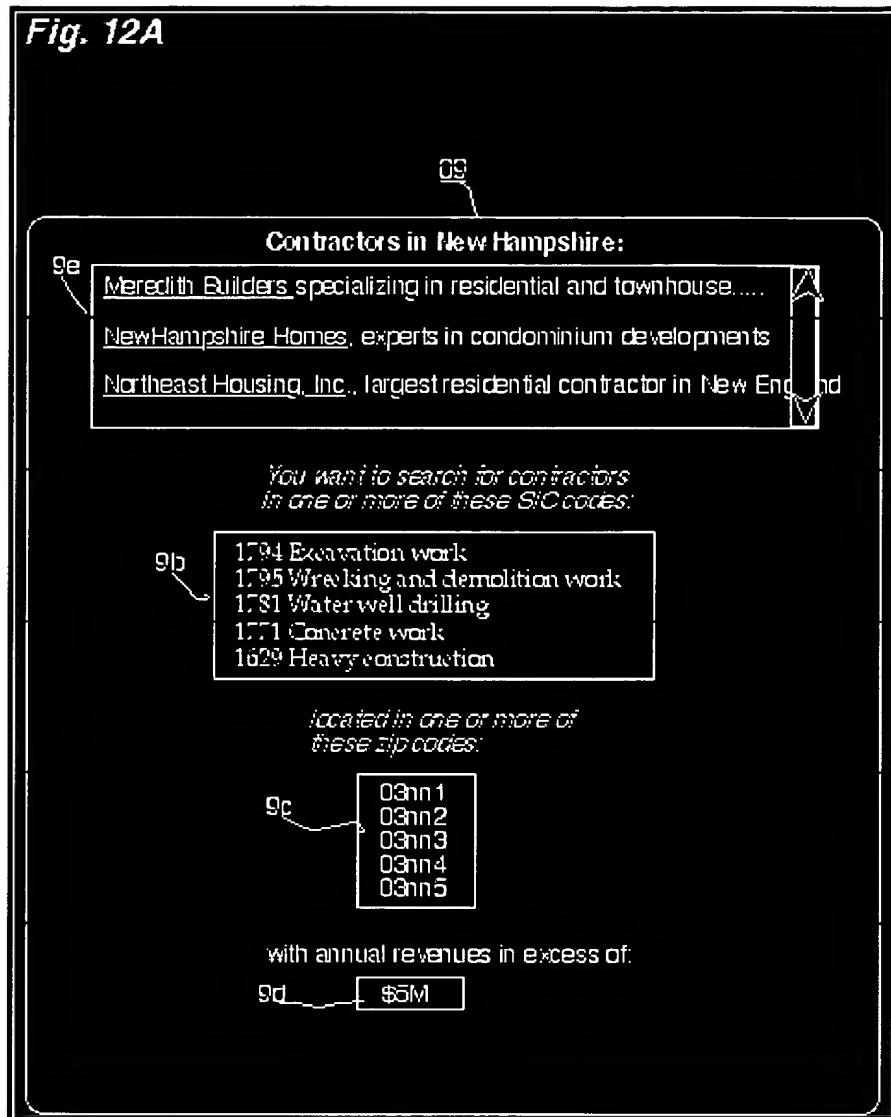


Fig. 12B

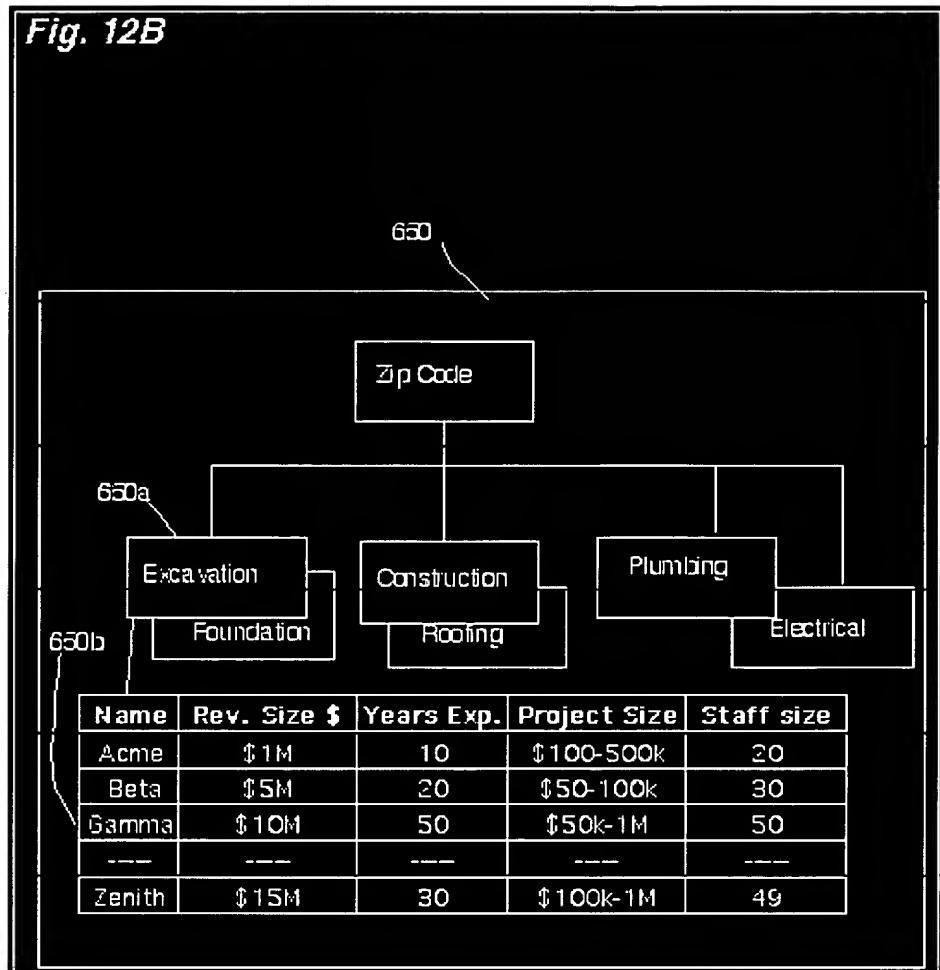


Fig. 13

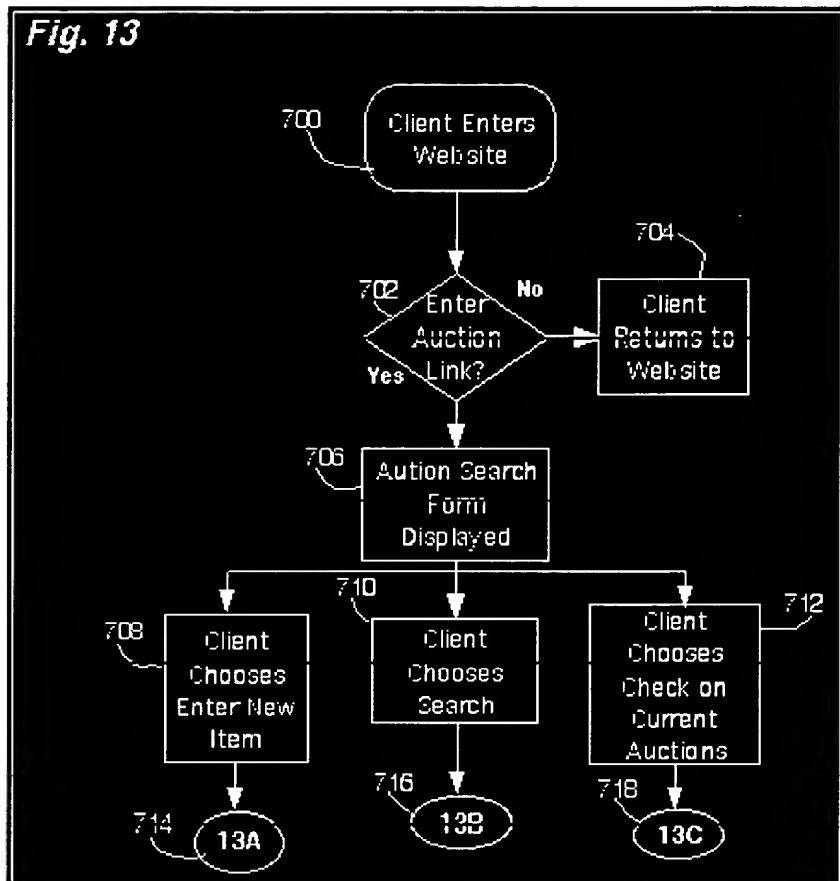
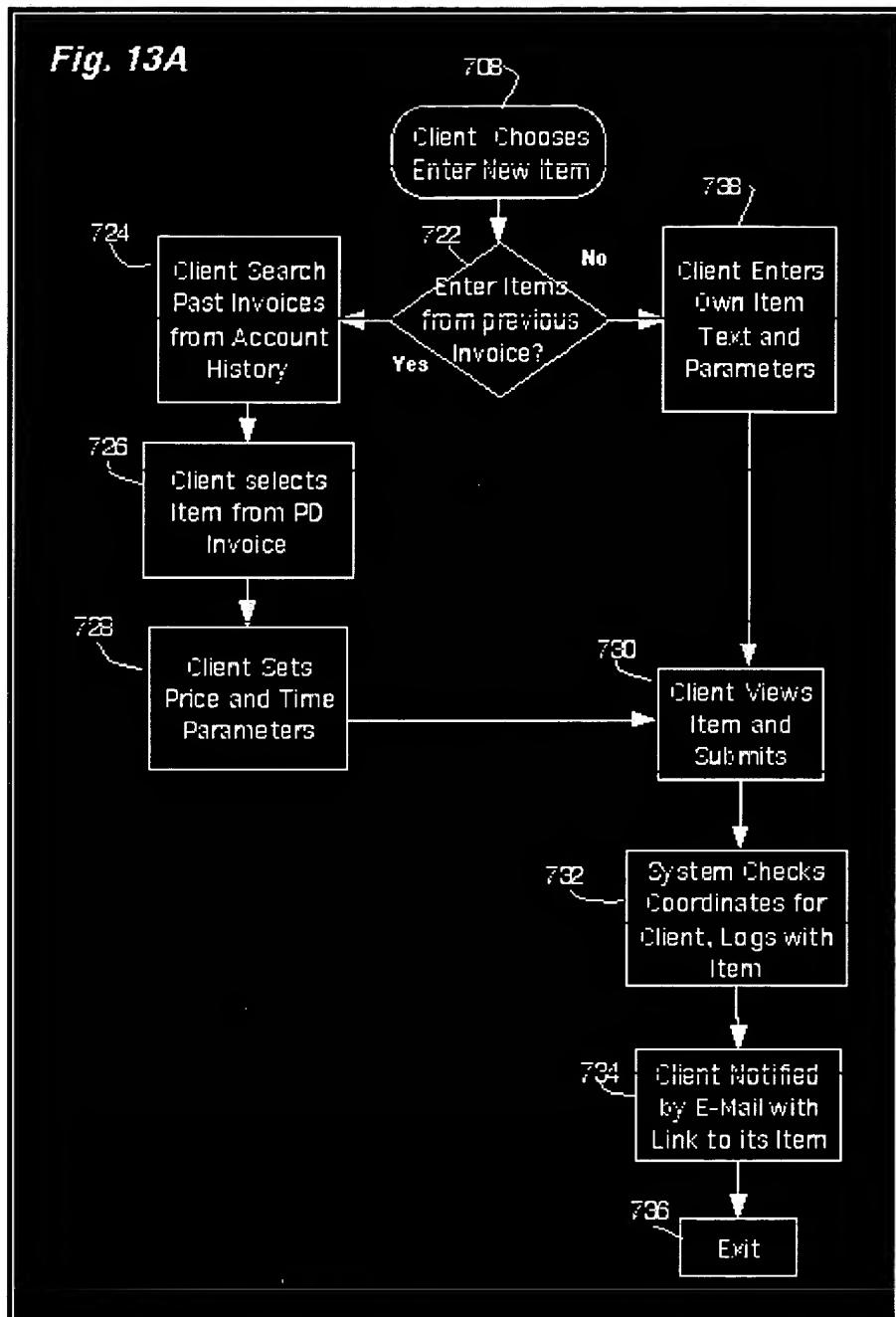


Fig. 13A



*Fig. 13B*

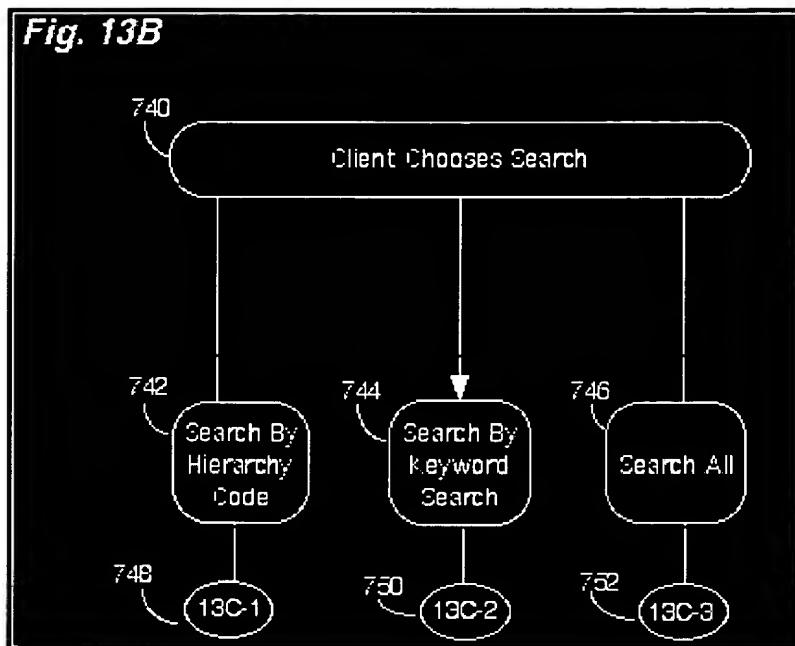
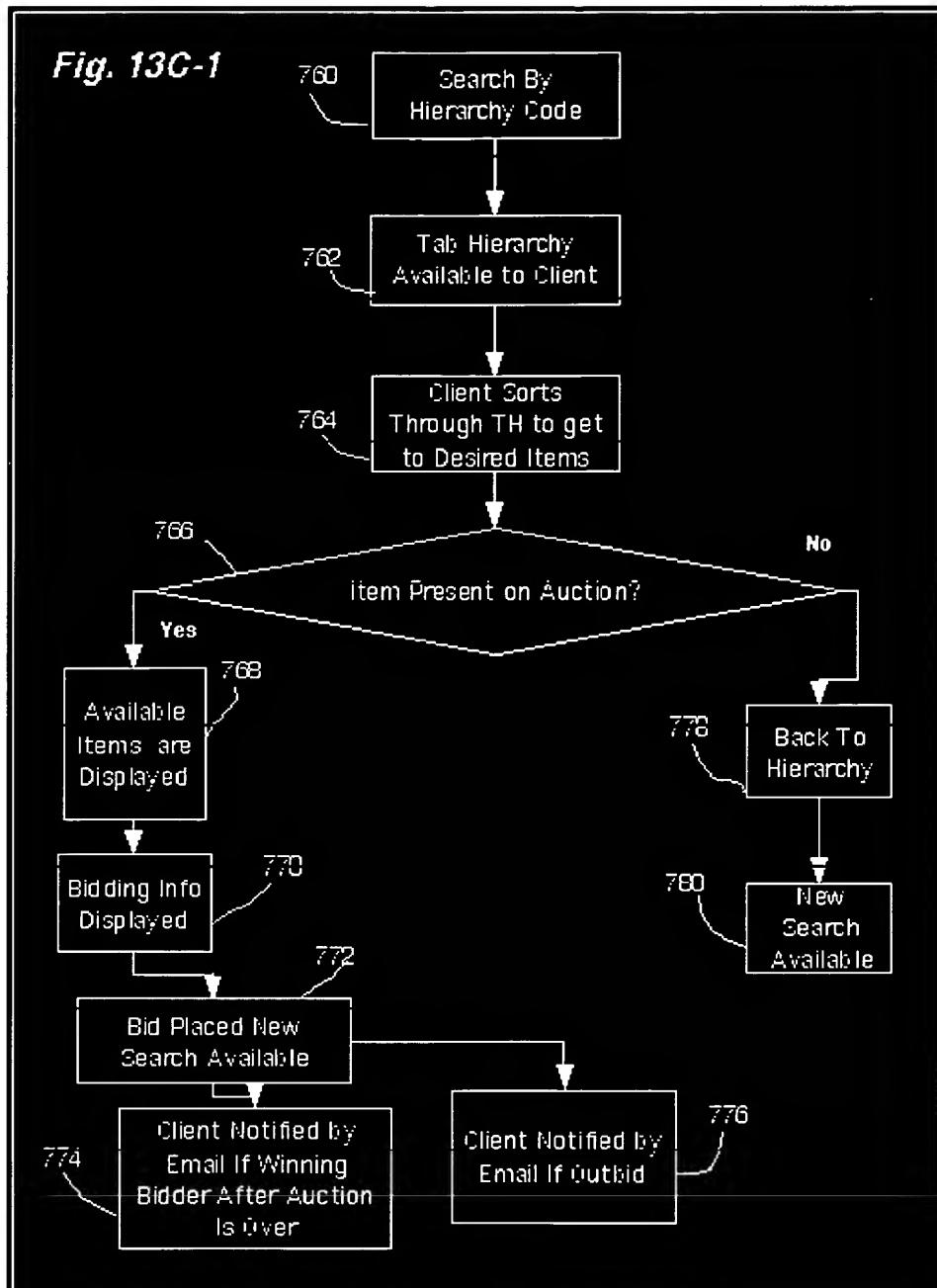


Fig. 13C-1



*Fig. 13C-2*

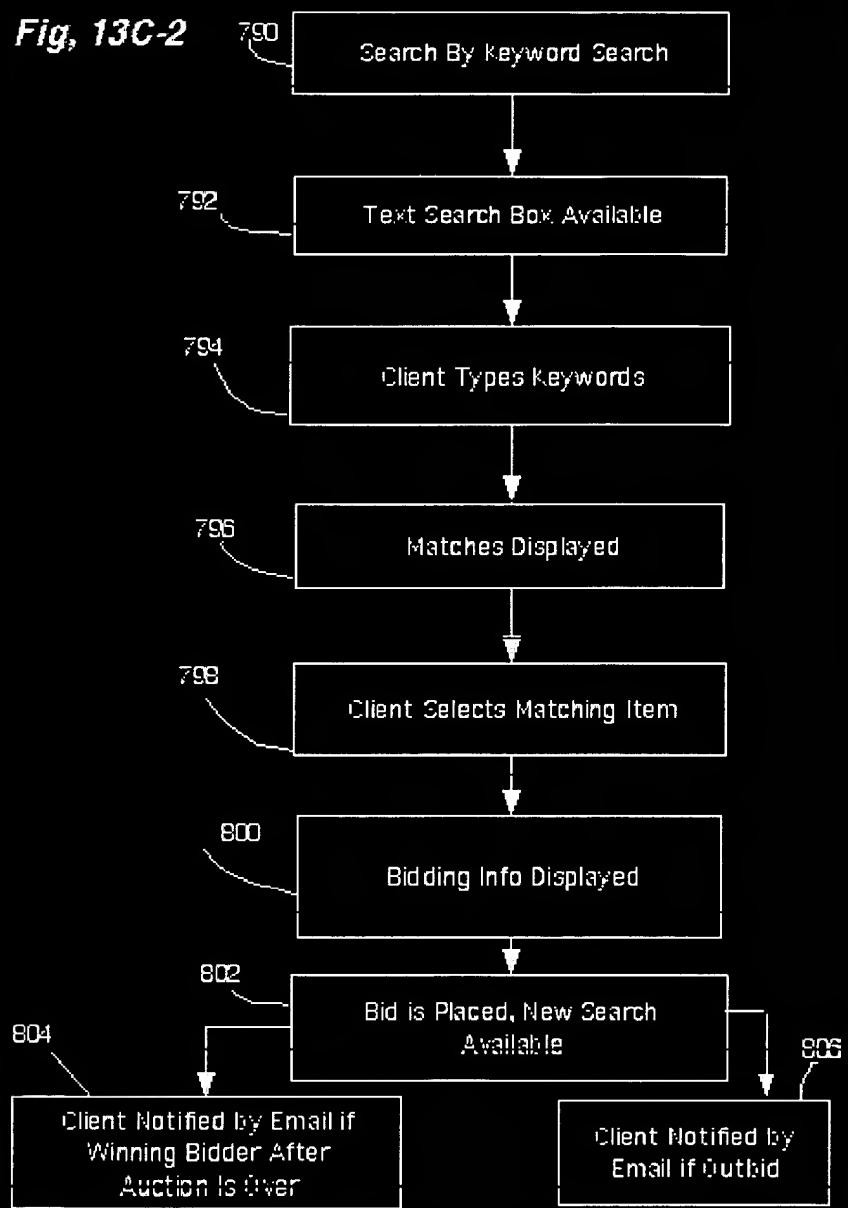


Fig. 13C-3

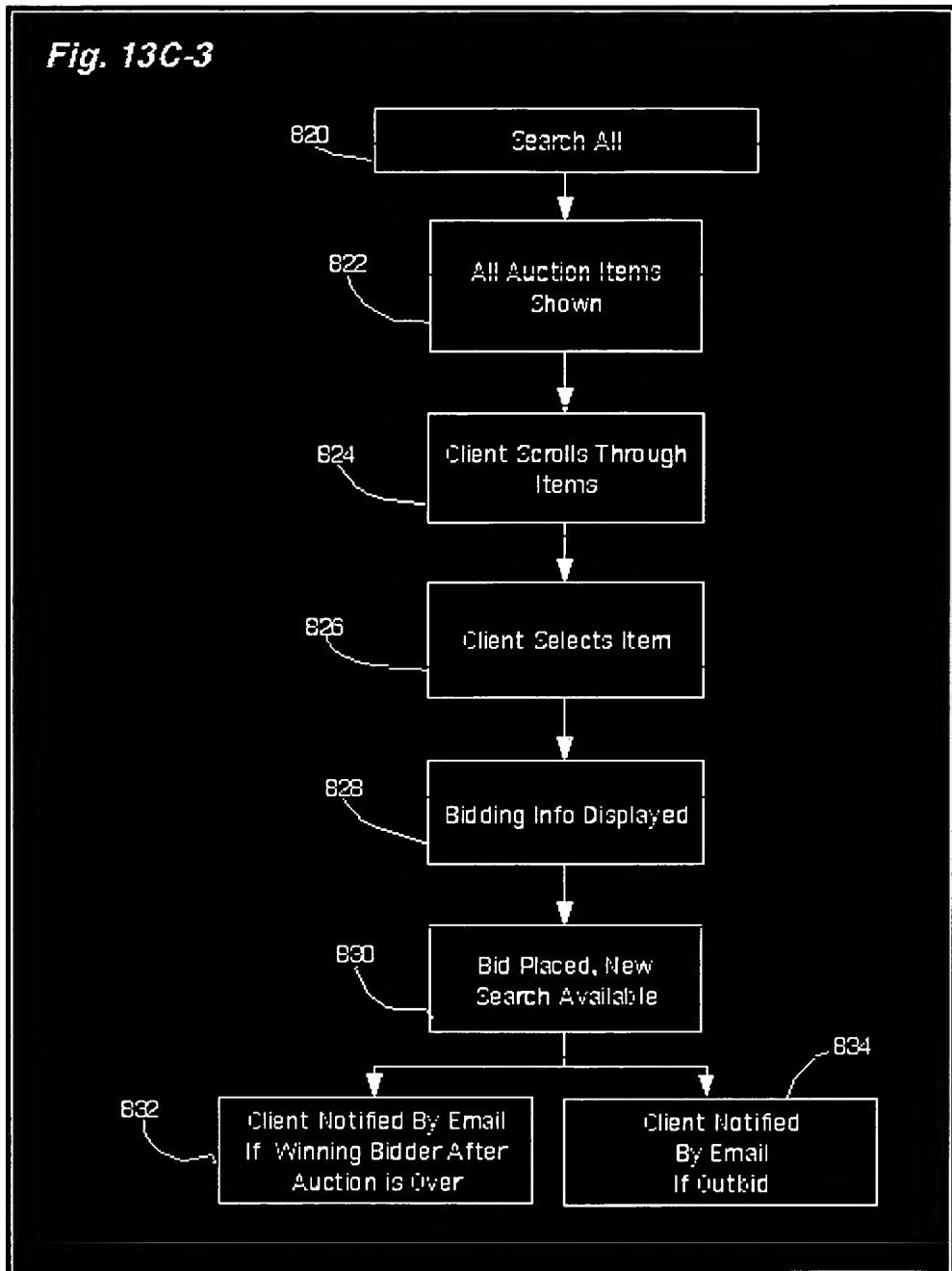


Fig. 14

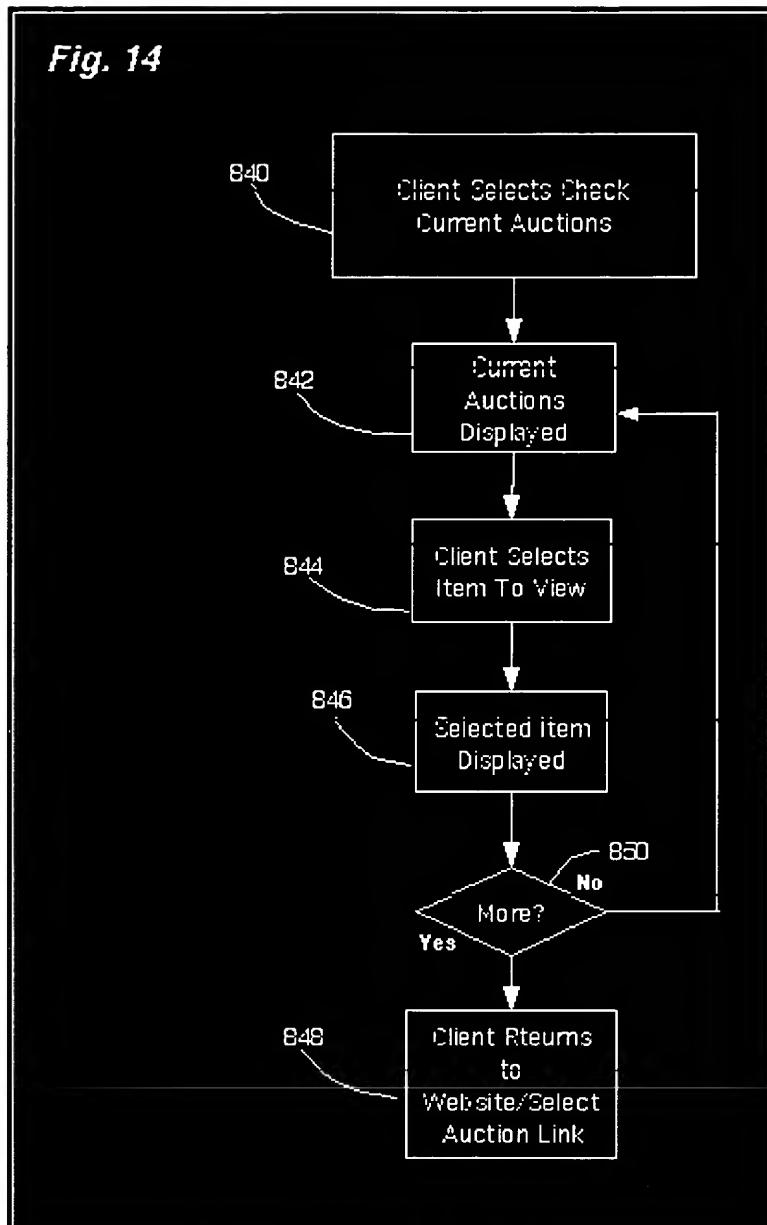


Fig. 15A

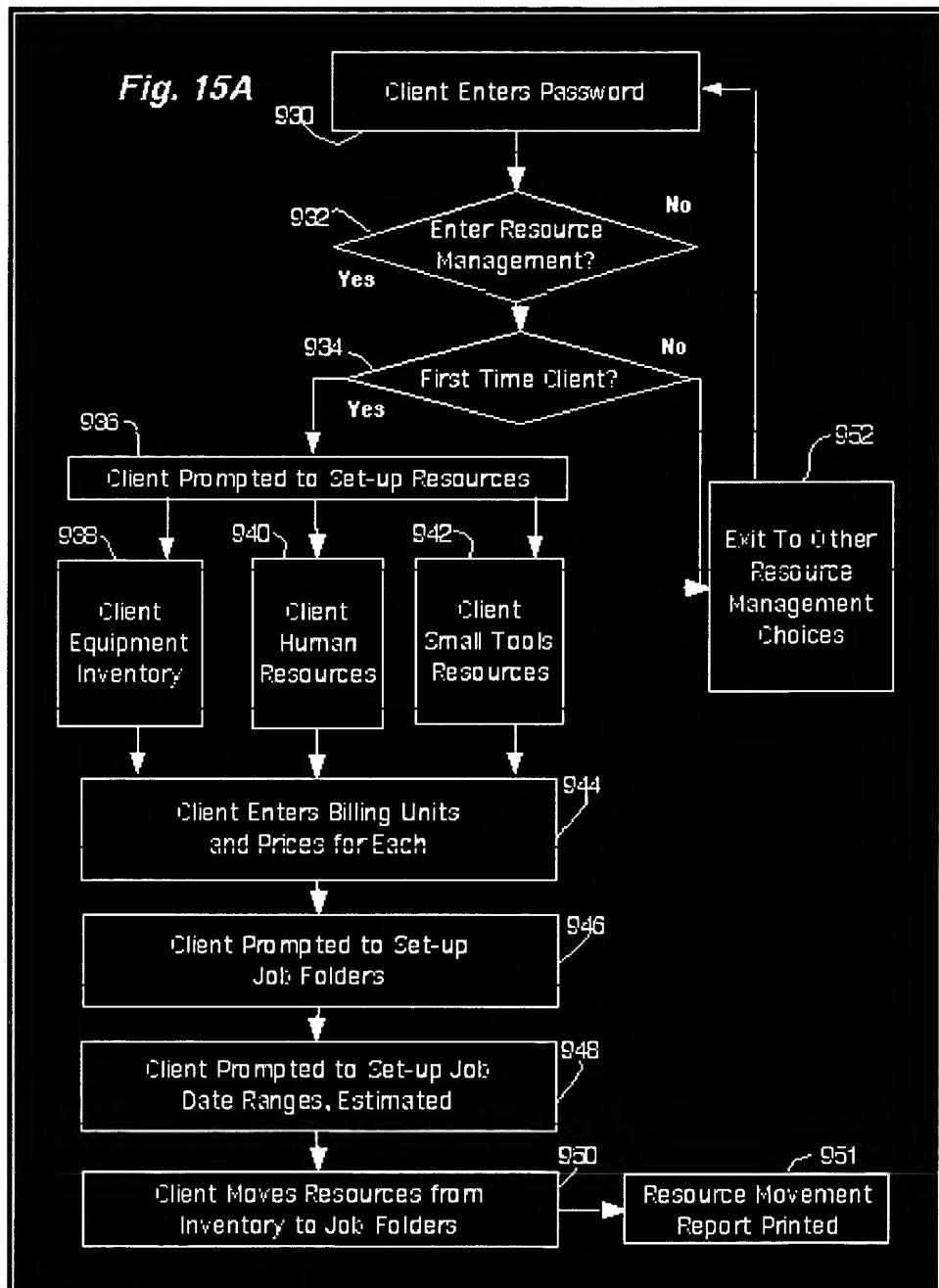


Fig. 15B

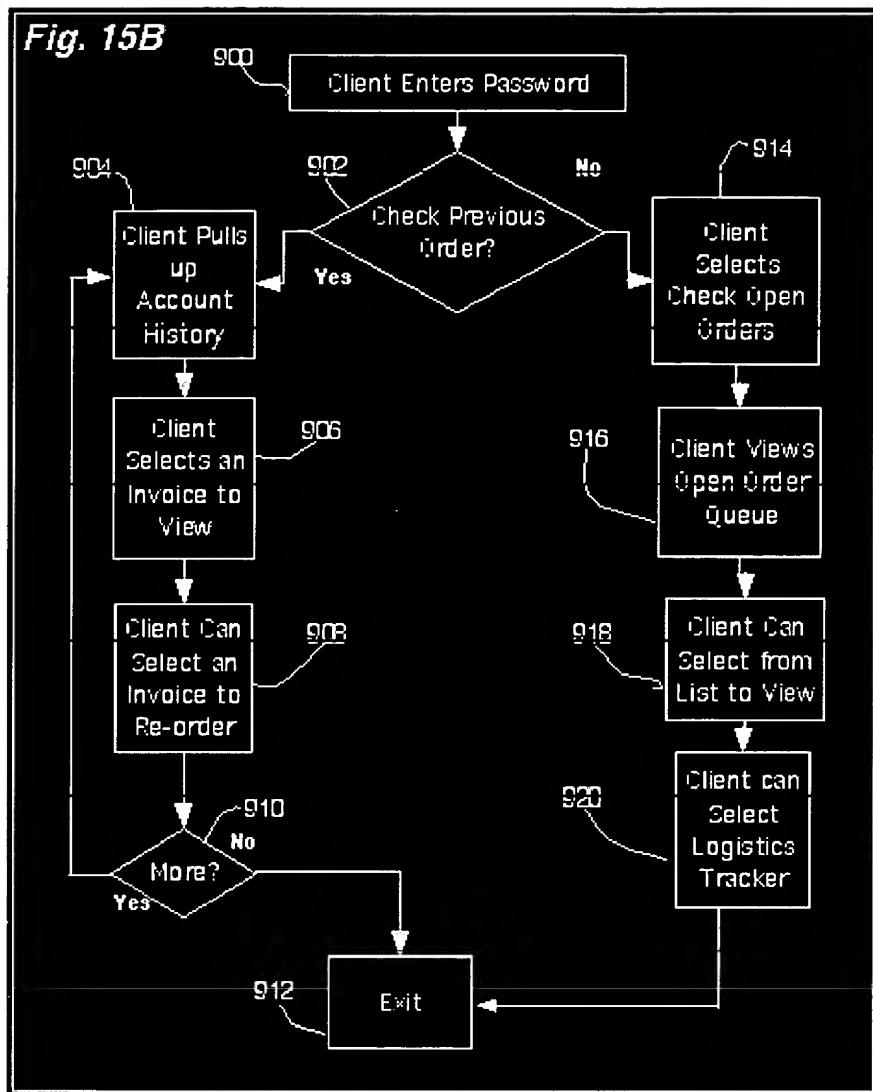


Fig. 16

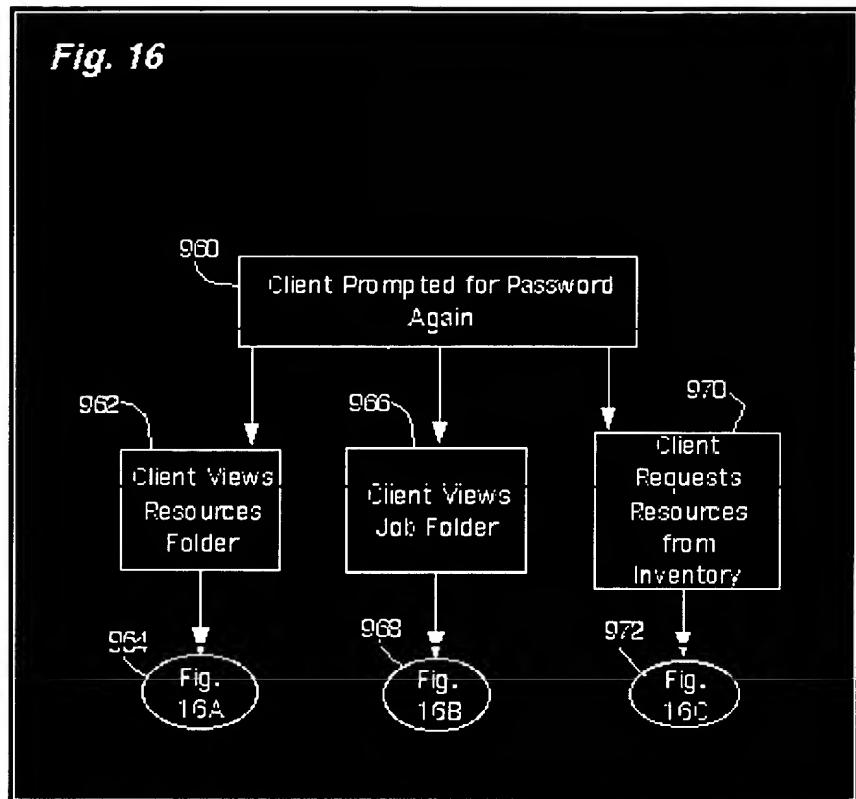


Fig. 16A

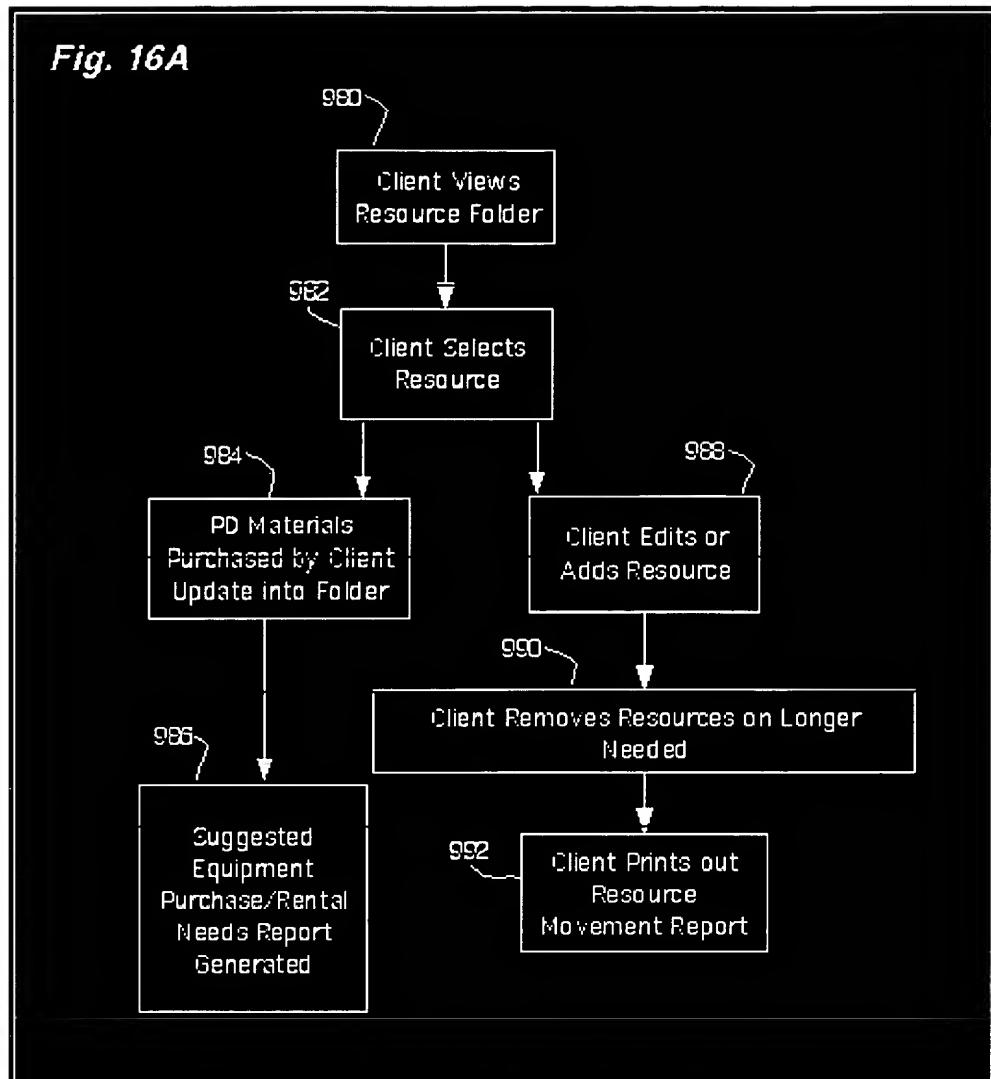


Fig. 16B

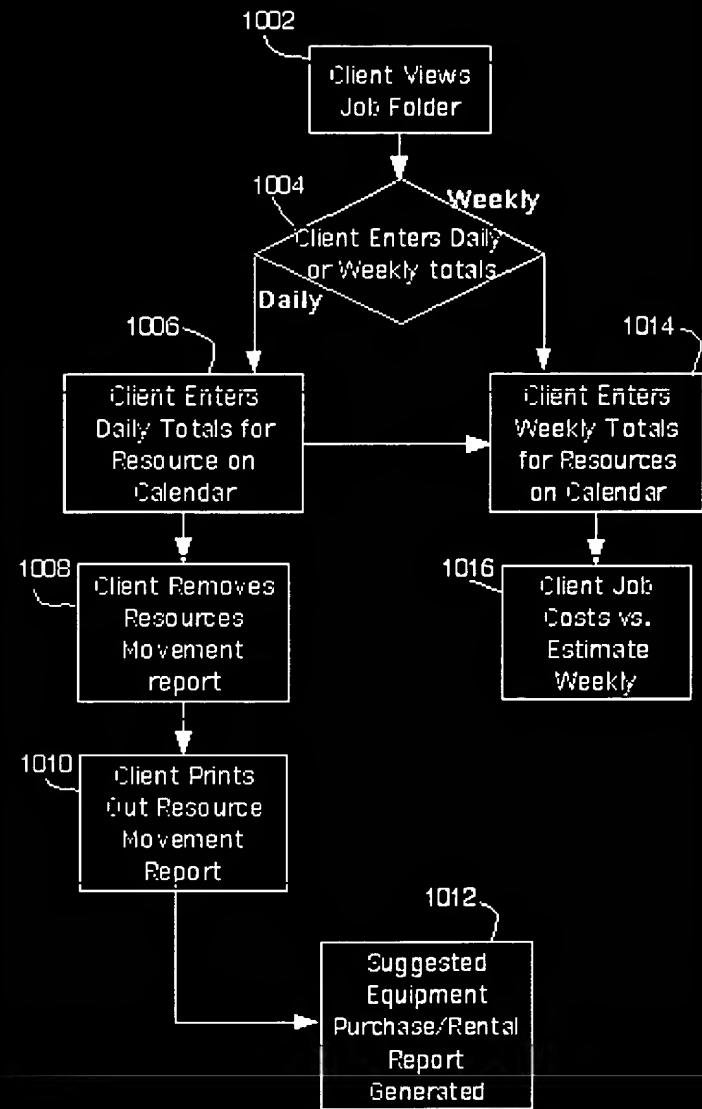


Fig. 16C

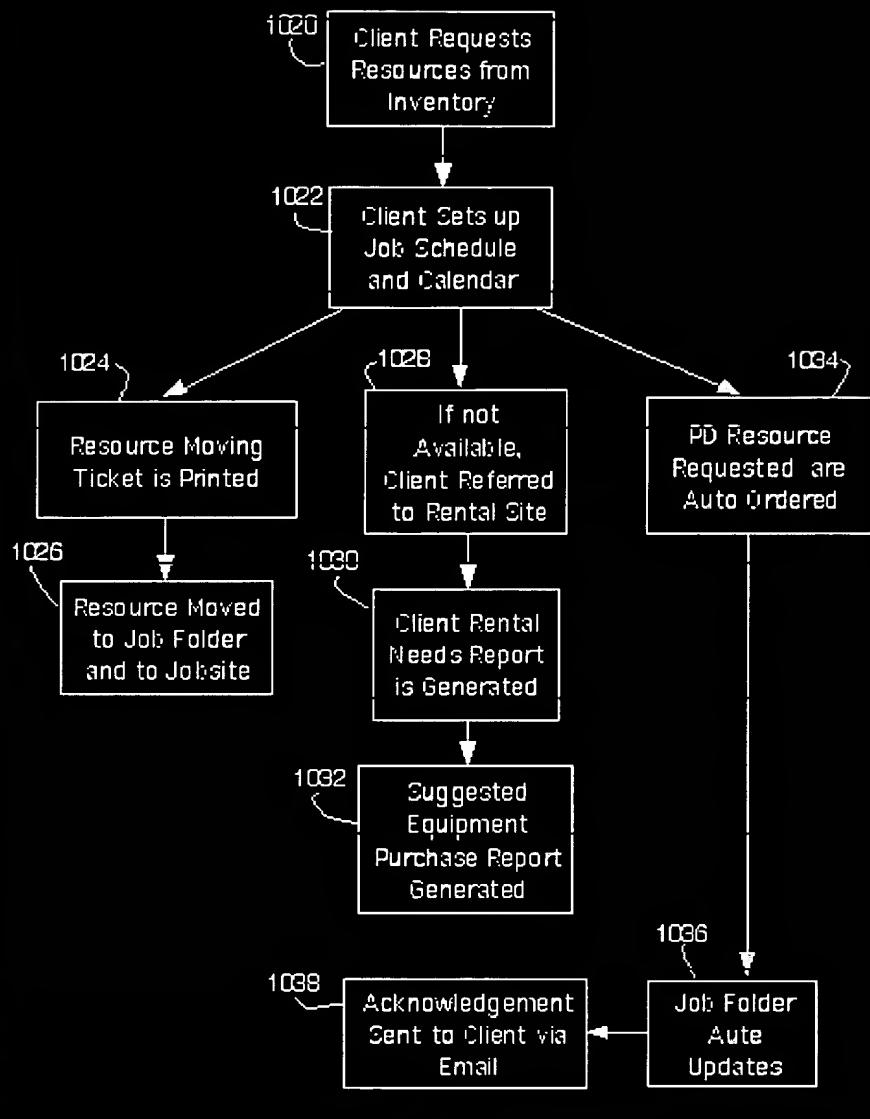


Fig. 17

1100						
	Part No.	Desc.	Units	QTY	Price	Onsite?
1102	DW12	12in dual wall polyethylene drainpipe	feet	1000	\$3.15	Yes
1104	CL18-1	18 Wheel Dump Trailer		1	\$50/hr	No
1106	CLHBD1	Heavy Bulldozer		2	\$60/hr	No
1108	RLCM-1	Rental heavy Cement Truck		1	\$100/hr	No

Fig. 18

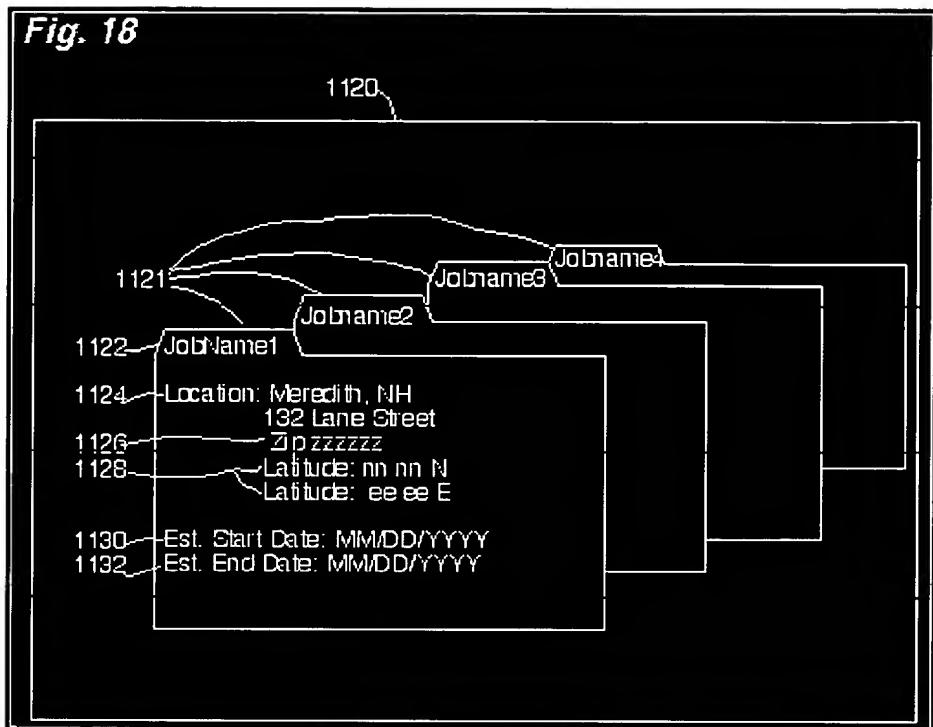


Fig. 19

1400-

**Equipment Purchase/Rental Report for**  
*clientname as of mm/dd/yyyy*

For jobname1, you will need:

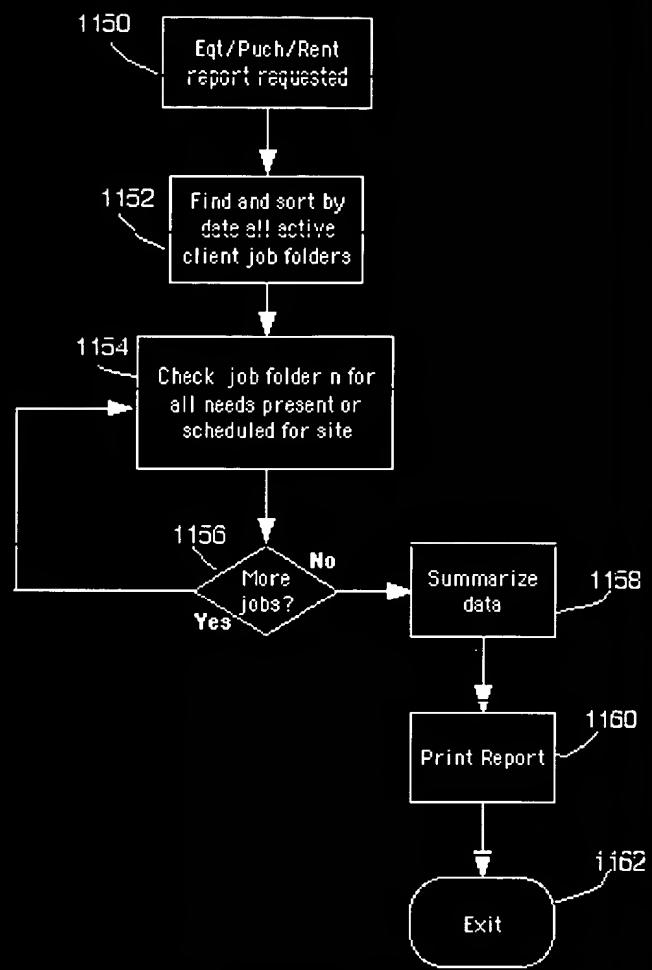
30 ton excavator by Jan. 8  
in Meredith, NH

to rent one, see [rentalsitea](#) or [rentalsiteb](#).

For `jobname2`, you will need to move:

CL18-1 18 wheel dump trailer from  
Meredith, NH to  
Springfield, MA  
by Mar. 12.

Fig. 20



*Fig. 21*

*Fig. 21*

JobName1

Location: Meredith, NH

132 Lane Street

Zip zzzzzz

Latitude: nn nn N

Latitude: ee ee E

Est. Start Date: MM/DD/YYYY

Est. End Date: MM/DD/YYYY

Phase 1 Est. Start MM/DD/YYYY

Need onsite

1100

Part No.	Desc.	Units	QTY	Price	Onsite?
DW12	12in dual wall polyethylene drainpipe	feet	1000	\$3.15	Yes
CL18-1	18 Wheel Dump Trailer		1	\$50/hr	No
CLHBD1	Heavy Bulldozer		2	\$60/hr	No
RLCM-1	Rental heavy Cement Truck		1	\$100/hr	No

Fig. 22

1200

Equipment Movement Report for Client Main Contractor  
Date mm/dd/yy

On mm/dd/yy:

Item No.	Moved from Jobsite	to Jobsite
CL18-1	Springfield MA	Meredith, NH
CLHBD1	Springfield MA	Meredith, NH
CLHBD1	Springfield MA	Meredith, NH

Fig. 23

1204

Actual versus Estimated Costs Report as of mm/dd/yy	
Phase One Estimate	Phase One Actual
\$50,000	\$49,786
Phase Two Estimate	Phase Two Actual
\$65,000	\$71,000
Phase Three Estimate	Phase Three Actual
\$65,000	N/A
Phase Four Estimate	Phase Four Actual
\$70,000	N/A
Total Est.	Total Actual
\$240,000	TD: \$120,786
Percent Over/Under est. to date > 5% over	

Fig. 24

*Fig. 24*

1208

Rent versus buy analysis for *client-name*  
as of *mm/dd/yy*

ITEM:

1210 RLEX-1 Thirty-ton excavator

Total rental costs from 1/1/2000 through 1/1/2001  
at \$500/Hay x 150 workdays  
=\$60,000/year or \$500/month

1212

1214 Purchase Price = \$180,000 at 10% interest over  
36 months = \$5500/month

1216 Suggestion: buy

*Fig. 25*

1220

Equipment Moving Ticket issued mm/dd/yy for <i>client name</i>
Item No: CL18-1, Description: 18 Wheel Dump Trailer, located at jobsite: Springfield, MA, should be moved to
jobsite: Meredith, NH, no later than mm/dd/yy.

09968100330 a 2000000000

Fig. 26

